



## Design Consultation Contract

It is our goal to provide the highest quality products and services, coupled with excellent customer service and communication. We strive to be transparent and set clear client expectations from the beginning; toward these goals, every Estimate that we provide includes:

- A Detailed “Line Item” Scope of Work including
- Fixed Price Costs and a
- Simple To-Scale Sketch / Detailed Design

We do not charge for our time to work out cost estimates. However, we do charge for time required to work out the design details and drawings required for your project to make sure we are on the same page, and to facilitate comprehensive pricing and contract. For this service, we charge \$100 for the first hour plus \$75 an hour thereafter. Many simple projects will only require this first hour (i.e.; 300 sq. ft. paver patio, basic irrigation system, 40 ft. of six foot tall wooden fencing, etc.) as these can be discussed and line items compiled rather quickly to allow time for site measurement. Of course, some projects/ job sites are more complex and benefit from further detailed drawings and elevations, additional client meetings to discuss details and sometimes meetings at past projects to show similar works. If it is determined that further drawings/ meetings and/or a multi-optioned Estimate is needed to facilitate the project, then the additional time will be discussed, signed upon and check provided upon the completion of this first meeting.

We seek to be a valuable resource to you and to provide these services quickly. To make the most of this initial meeting, we ask that PRIOR to scheduling, you might provide some information (in an email) to help us prepare, including:

- Goals to achieve (i.e. privacy, low maintenance, curb appeal, ease of access, aesthetics)
- A budget range (or ceiling) that we can use to determine feasible options, and
- Any other information, ideas, photos, examples, specific plants and/or materials for us to consider

We understand that not every company charges a fee for their Estimates, but that those can sometimes be quite vague and lead to additional and unexpected costs during construction. We believe our design services offer a great value in: professional trade insight, detailed description of work with line item pricing, and a sketch or design for any potential client interested in making an investment in their property and quality of life.

The undersigned agrees to pay \$100 for (1) initial hour of design consultation services as outlined above.

\_\_\_\_\_  
Name Signature Date

\*\*\* *Below to be completed **after** initial consultation for potentially necessary design work.* \*\*\*  
The undersigned agrees to pay \$\_\_\_\_\_ for \_\_\_ hour(s) of additional design time as outlined above.

\_\_\_\_\_  
Name Signature Date

# Why Choose Devonshire Landscapes?



Thank you for considering Devonshire Landscapes to help you through this investment in your property. We appreciate that there are many other contractors that you could choose, and that some of them may provide you with a cheaper estimate than ours. Please keep in mind that you are purchasing not a manufactured item, but skilled labor, customer service, quality craftsmanship, time, and attention to detail. When hiring a contractor you do not always get what you pay for; be wary of low bids.

We believe in setting ourselves above the rest. We have pride in our work, our company, and our local reputation in the West Seattle/Burien area where we live and which we serve almost exclusively. Our full-time employees have committed themselves to the industry by earning landscape degrees and certificates, and we are members of good standing in industry groups such as WALP & PLANET.

Please review the detailed and itemized contract submitted for your approval. It should stand out from others as we pride ourselves in clearly and thoughtfully defining the scope of work and our pricing for each work item, as well as including all foreseeable costs. We do not bait clients with a low bid, and then ask for more money halfway through the project.

Feel free to ask us for references! We have hundreds of satisfied clients in the West Seattle / Burien area whom we have helped with projects similar to yours. We are happy to arrange a site visit for you to see our work in person and/or put you in touch with our past clients via email or phone.

If you have not already, please check out our online reviews which we worked very hard for and are very proud of. Below are links to our Yelp and Google business pages.

[Devonshire Landscapes YELP.com page](#)

[Devonshire Landscapes GOOGLE business listing page](#)

Please let us know if you have any questions. We look forward to working with you.  
Sincerely,

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